

ADVERTISEMENT

TRUST IN THE BUILDING PROCESS

WA Country Builders have been building in the South West region for over 30 years with local Building and Design Consultant's Todd Branson and Claire Oakes being key members of the Busselton team.

Todd Branson has been in the building industry for over 20 years and has worked in the WA Country Builders South West division for 15 years, after making the sea change to Dunsborough. Todd offers exceptional knowledge across design and construction. Proving an invaluable asset when building urban and rural homes across the South West, predominately focused in the Dunsborough to Augusta area.

Since establishing himself in Dunsborough and surrounding areas, Todd has grown a strong referral network, through priding himself on being the prime point of contact for all his clients at any stage of the build. Successfully building trust and communication with his clients, as they know they can share any queries or concerns with him.

"My main focus is to take the client through the building process in a clear direction, breaking down all the concerns the client may have and making sure I'm involved in the whole process. From viewing the client's block in the early stages, to construction and

key handover. Being the point of call for any part of the process is what I always pass onto my clients," said Mr Branson.

"Potential clients are often overwhelmed at first meetings, unsure of what to expect in the building process and if they have found the right builder for them. My job is to 'slow' the process down and clearly step them through every stage. I always reassure the client the benefits of building with WA Country Builders and ensuring we are the best fit for them," said Mr Branson.

Claire Oakes has been a Building and Design Consultant in the South West for over 15 years, predominately servicing the first homebuyer market in Busselton, Dunsborough and surrounding suburbs. Claire has won a number of customer service awards in her time and takes pride in building strong relationships with her clients.

"I have worked with hundreds of first home buyers in my time in the industry, and understand the importance of building a strong relationship with the client to ensure a level of trust is created," said Ms Oakes.

Claire specialises in house and land packages and understands the benefits of a turnkey package.



"We will assist you in finding a block in the area you would like to live in or can offer advice on any current land that you obtain. Next we select the home design that best suits your block, from size, to orientation and energy efficiency, while also ensuring it meets all development and shire requirements from the outset. But most importantly we stick to their budget", says Ms Oakes.

Many of Claire's first home owner clients have returned to her at later stages of their lives to build their second family homes.

If you would like more information on building in the South West, contact Todd Branson on 0404 801 950 or Claire Oakes on 0400 208 692.

discover display home designs to **suit the individual.**



The Malbec



The Airlie Beach



The Hamelin Bay

Here at WA Country Builders, we feel the best way for our clients to experience our passion for building is to visit one of our many display homes. You'll explore the latest in design, experience the quality of our homes and most importantly, it will help bring your vision to life. With display homes available for viewing in Perth, Busselton, Bunbury, Dunsborough, Cowaramup and Albany, you can experience a WA Country Builders home first-hand. Be sure to drop in to a display home with your own home ideas and chat with one of our New Home Consultants about the WA Country Builders Better Building Experience. It's time to turn your ideas and dreams into a reality.

For information call 9754 9000 or visit wacountrybuilders.com.au

*Images for illustration purposes only. Terms & conditions apply.

Visit your nearest display.

Open Saturday & Sunday 12pm – 5pm and Wednesday 2pm – 5pm.

The Malbec

36 Atkins Road, Dalyellup

The Airlie Beach

11 Chamaeleon Approach, Australind

The Hamelin Bay

3 Winged Road, Dunsborough

the *Better* building experience.

A MEMBER OF THE JWH GROUP BC 11422

**COUNTRY
WA
BUILDERS**